

### **Memorandum of Agreement – Process**

1. Negotiator and CSEA 9202 Agree to terms
2. College President agrees with terms and meets with County Exec
3. County Exec agrees to terms
4. WCC CSEA 9202 Staff vote on the contract and ratify it
5. WCC Board of Trustees Approve the agreement
6. County Exec submits the agreement to the Board of Legislators
7. Board of Legislators send to Budget Committee
8. BOL Budget Committee approves the agreement
9. Full Board of Legislators Vote to Approve the Agreement
10. County Exec signs the Agreement